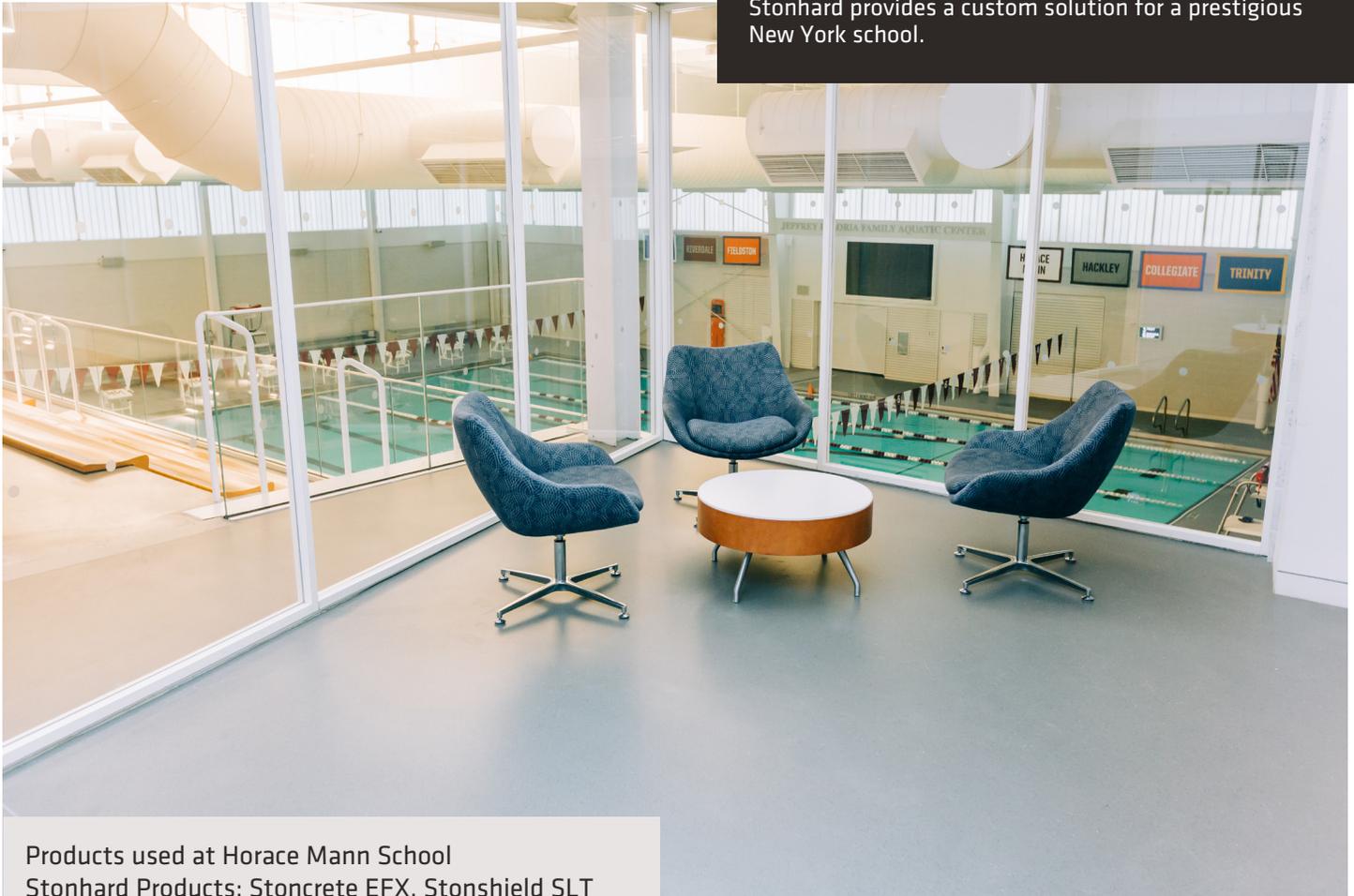


STONHARD

Floor Solutions

Exceptional Custom Work for Customer Leads to New Product,
a Step Above Polished Concrete

Stonhard provides a custom solution for a prestigious
New York school.



Products used at Horace Mann School
Stonhard Products: Stoncrete EFX, Stonshield SLT
Liquid Elements Products: Polished

Horace Mann School is a private, independent college-preparatory school in the Bronx, founded in 1887. It is a member of the Ivy Preparatory School League, educating students from the New York metropolitan area from nursery school to the twelfth grade. Horace Mann was ranked as the second best preparatory school in the country by Forbes in 2010.

Recently, Horace Mann underwent some significant renovations. During the process of installing and framing new walls, their polished concrete floors became damaged. Having had an excellent experience with the installation of Liquid Elements floors (a brand of Stonhard) for more than a dozen physics labs and corresponding corridors, the facilities manager reached out

to Stonhard to see what options were available for fixing the damaged floors. Stonhard's local sales team put together a lunch & learn session to explain various Stonhard flooring systems and their individual benefits as well as installation processes.

Though Horace Mann's facilities manager had a wide array of competitive samples to choose from, he preferred to work with Stonhard due to the company's long-standing reputation and ability to formulate and install a custom solution. As both the manufacturer and installer of high-performing seamless floors, Stonhard was able to target the school's needs for both function and design along with the request for a specific look. The result - Stoncrete EFX, a floor that has all the benefits



Stoncrete EFX rivals polished concrete's design with a distinct look while far surpassing it in performance.

THE STONHARD DIFFERENCE
 Stonhard is the unprecedented world leader in manufacturing and installing high-performance polymer floor, wall and lining systems. Stonhard maintains 300 Territory Managers and 175 application crews worldwide who will work with you on design specification, project management, final walk through and service after the sale. Stonhard's single-source warranty covers both products and installation.



of Stonclad, Stonhard's popular family of products known for providing extraordinary performance under the most demanding conditions.

Stonclad EFX has the look and feel of polished concrete but with longer lasting durability. Stoncrete EFX comes in five standard colors and three finishes and offers a choice of aggregates: recycled amber glass, recycled mirror glass, or domestically-mined quartz. The product can be used for new construction or as an overlayment when floors like polished concrete are in need of repair. At Horace Mann, the color and style of the new corridors in Stoncrete EFX's Downtown Gray matched perfectly with the

existing stairwells, giving the hallways a refreshing, distinct look.

In addition, Stonhard installed flooring for the school's pool deck and locker rooms using Stonshield SLT, a decorative seamless flooring system that provides enough texture to guard against slips and falls, while not being overly aggressive on bare feet.

"The specialized work we did throughout Horace Mann just shows the many ways Stonhard goes the extra mile to solve customer problems and offer customized solutions," said Jesse Marino, Stonhard Commercial Territory Manager.



EDUCATION

